

June 28, 2010



City Council Committee Report

To: Mayor & Council

**Fr: Richard Perchuk, Manager of Operations
Mark Van Breda, Roads Supervisor**

Re: Screened Winter Sand Tender 2010

Recommendation:

That the following quotations for the supply and delivery of 9,500 tonnes of treated winter sand (tax included), be received;

Hugh Munro Construction	\$20.99 per tonne
Joe Neniska and Sons Ltd	\$16.08 per tonne

That the quotation for the supply and delivery of 9,500 tonnes of treated winter sand from Joe Neniska and Sons Ltd., pending material successfully passing sieve analysis testing, be hereby accepted, and further;

That the only quotation received from Sifto Salt, for the supply of 500 tonnes of bulk de-icing salt, in the amount of \$113.75 per tonne, taxes extra, be hereby accepted.

Background:

The City of Kenora tenders annually for the supply, delivery and stockpiling of M.T.O. screened winter sand. Individual tenders for sand and salt closed on June 24, 2010. The salt is delivered to the contractor for mixing at a ratio of 1 part salt to 25 parts sand prior to being delivered to the Operations Centre yard at Fourteenth Street North.

Treated Winter Sand – 9,500 tonnes

The following two bids for material for the 2010/ 2011 winter season were received (tax included):

Hugh Munro Construction	\$20.99 per tonne
Joe Neniska and Sons Ltd	\$16.08 per tonne

Prior to award of contract, the proposed material will be subjected to a sieve analysis testing.

Salt – 500 tonnes

Although 2 companies were invited to quote only Sifto Salt submitted a bid, in the amount of \$113.75 per tonne, taxes extra.

Last Year Price Comparison (2009):

Sand - 11,000 tonnes	Joe Neniska & Sons	\$ 15.80 per tonne (tax included)
Salt - 500 tonnes	NSC Minerals	\$ 109.34 per tonne (tax extra)

Winter sand is charged out under an Inventory account number on a per tonne basis as it is being used during winter operations. Also, similar to previous years, winter road salt will continue to be supplied, on a pay per use basis, from the MTO Highway 17A Kenora Bypass patrol yard.

Budget: Operating Budget 2010 / 2011

Communication Plan/Notice By-law Requirements:

Resolution required.

Distribution: R. Perchuk, M. Van Breda